

Wei Choong LOO

Personal Profile

Wei has 25 years of professional experience in top tier international accounting firms and investment banks. His main area of focus is origination, structuring and execution of debt related transactions for listed companies and large local corporates. The areas of practice include debt advisory (Merges and Acquisition and Debt Restructuring), investment banking (Loan Syndications & Structured Trade Export Finance) and debt portfolio management (Project Finance, Special Assets and Leverage Buy Out portfolios) covering the Asia Pacific Region. He also speaks several Asian languages and dialects.

Career Highlights

The Bangsawan Group, Singapore

2016 – present

Managing Director, Financing Solutions

Joined the Bangsawan Group, a boutique consulting and investment firm focused on assisting small medium size enterprises and start-ups in corporate consulting and capital investments. Singapore market is our key focus but we have also expanded our business reach to Malaysia.

- Completed a number of corporate consulting mandates in various industries including event management, film production, food and beverage, technology and fintech.
- Utilised experience, knowledge and abilities in financial structuring, corporate finance strategies, treasury and global markets as well as understanding of the debt and equity financing space to assist clients when executing mandates.

Unicredit Bank, Singapore

2008 –2016

Director, Financing & Advisory

Joined as Director of Portfolio and Pricing Management (“PPM”) Asia (2008-2011). Deputy Head of PPM Asia and Head, Corporate Credit Analyst South Asia (2011-2013). In 2013, promoted to Head, Structured Trade Export Finance Asia Pacific (2013-2016).

- Managed a project and leverage buyout portfolio amounting to c. Euro 1bn. Role involved regular contact with CEOs/CFOs to discuss business operations/financial performance, strategizing exit strategies to maximize economic returns, taking charge of internal credit approvals and ensuring compliance with the bank’s regulatory environment.
- As the Deputy to Head of PPM Asia, I attending monthly meetings involving Chairman of Asian Branch Network, Chief Risk Officer, Difficult Assets Committee and made ad-hoc presentations to the Global Head of PPM.
- Led a team of senior credit analysts to present new business transactions and annual credit reviews to the bank’s business and credit committee.
- Led a team of product specialists (Singapore and Hong Kong) in the origination & execution of term loans covered by Export Credit Agencies (“ECAs”) insurance for Asia Pacific. Role involved client business development, collaboration with other funding banks on transactions and engaging the various ECAs.

Rothschild, Singapore

2006 – 2008

Associate Director, Debt Advisory

- Role involved origination and execution of advisory mandates (recapitalisation and acquisition financing) in South East Asia. Advised one of Indonesia's largest listed conglomerates on its "shadow rating", advised on the debt financing for buy side mandates to acquire power stations in Singapore and a mining company in Indonesia

Deloitte, Singapore

2003-2006

Director, Financial Advisory Services

- Involved in origination and execution of advisory mandates in the field debt restructuring in the South East Asia Region. Part of deal team that advised on the implementation of the Scheme of Arrangement for one of the largest corporate debt default in Singapore (S\$500m) involving a listed entity in SGX in the oil industry.

Standard Chartered Bank, Singapore

2002-2003

Director, Syndications Singapore

- Headed the origination and execution of syndication mandates for the Singapore corporate loans market. Completed several large syndicated loan facilities as mandated lead arrangers in the property, banking and semi-conductor sector in Singapore.

Credit Lyonnais, Singapore

2000 – 2002

Senior Manager, Debt Restructuring

- Involved in managing the South East Asia distress debt portfolio. Actively managed the "run down" of a portfolio of distressed assets in South East Asia, acted as the Chairman of the Bank Steering Committee for a toll road restructuring in Indonesia and involved in several high profile bank steering committees including the largest corporate default in Asia (US\$12b)

Dresdner Kleinwort Benson, Singapore

1999-2000

Manager, Debt Restructuring & Advisory

- Involved in the execution of advisory mandates in the field debt restructuring in the South East Asia Region. Involved in origination and execution of the debt restructuring of a public listed chemical company in Indonesian.

Credit Lyonnais, Singapore

1996-1999

Senior Manager, Syndications and Debt Advisory

- Origination and execution of syndication (pre financial crisis) & debt advisory mandates (post Asian Financial Crisis) in Thailand and Indonesia. Part of a deal team that advised a listed furniture company in Thailand to restructure their debt and actively involved in bank steering committees on debt restructuring of listed companies.

Stanton Partners, Western Australia, Audit

1995–1996

Coopers & Lybrand, Western Australia, Audit

1994–1995

KPMG Peat Marwick, Singapore, Audit & Insolvency

1991–1994

Additional Information

- Graduated in 1991 from Murdoch University (Australia) with a Bachelor of Commerce Degree (Double Major in Accounting and Public Administration).